



Enriched Investing Incorporated

Canadian Conservative Growth Strategy

Proprietary institutional investment strategy now available for investors

SOPHISTICATED INVESTOR PRESENTATION

October 2020

TD Centre | Toronto | enrichedinvesting.com | Info@enrichedinvesting.com

Disclaimer

This presentation is for information only. It should not be construed as an offer to sell or solicitation of an offer to buy any product or security. Past performance will not necessarily be repeated and does not guarantee future returns. Before making an investment, prospective investors should obtain independent investment advice and should review the appropriate offering documents, which summarize the investment objectives, fees, expenses and various risks associated with each investment.

STRICTLY PRIVATE AND CONFIDENTIAL

BASIC INFO

INVESTMENT TYPE Conservative Growth

INVESTMENT VEHICLE Personal Account Management Strategy

ELIGIBILITY Registered and non-registered accounts

MANAGEMENT TYPE Active Daily management

MIN. INVESTMENT \$200,000

RETURN OBJECTIVE Capital Growth & Preservation of Capital

ASSET CLASS Canadian Equity

AUM \$1,000,000

MANAGEMENT FEE Annual Advisory Fee 1.5%*

*Management fees are set based on total investment amount

ABOUT US

INCORPORATED ESTABLISHED 1989 Enriched Investing™ is an investment management firm founded in 1989. Over the last 30 years we have developed unique portfolio strategies ideally suited for high net worth investors and institutions. Our current platforms offer customized portfolio strategies and “Fund” type investment disciplines which set perimeters and objectives in a more regimented structure.

OBJECTIVES

Enriched Investing's experienced management team focuses on reaching above average capital growth and preservation of capital using a unique disciplined approach. Our proprietary strategy[‡] involves the evaluation of the top 350 Canadian dividend paying stocks. After our analysis we purchase up to 15 companies typically with above average growth, at below average valuation and risk, high ROE, low debt to equity, and better ability to pay down debt. The portfolio is monitored daily and adjusted monthly.

The long-term objective of this strategy is to generate a total return that exceeds the Canadian equity market and to manage the volatility of the portfolios through stock selection and the ability to hold significant levels of cash. This strategy is focused purely on publicly traded Canadian stocks that pay dividends.

[‡]Robert McWhirter has licenced this strategy to Enriched Investing™

Why Enriched?

Specialty Boutique Asset Manager

FOUR PILLARS

1. Private Ownership, Independent Structure
2. Singular Focus on Investment Management
3. Management's Deep Experience
4. Culture of Clarity and Integrity

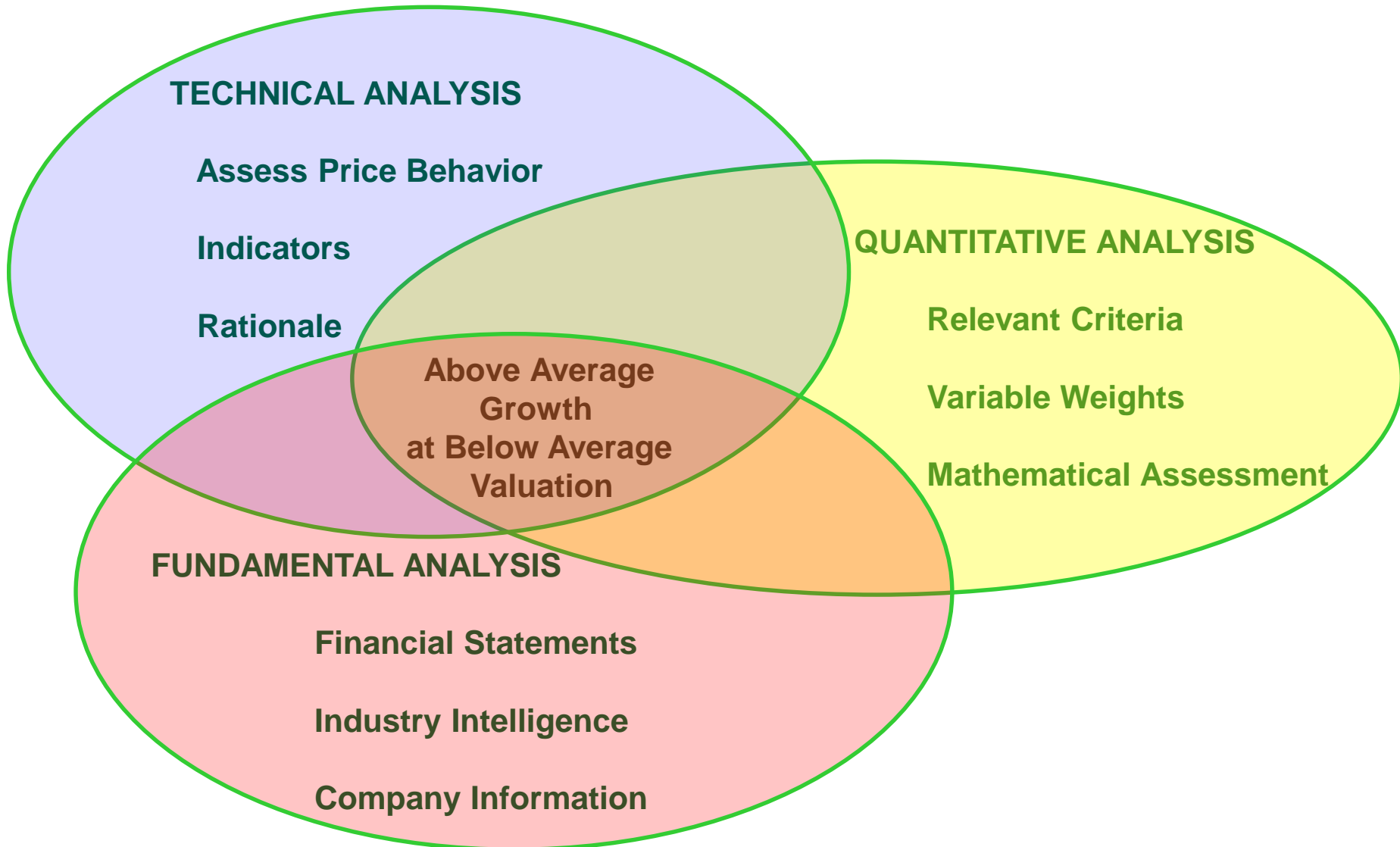
Decision-Making Combining all 3 Analytical Disciplines

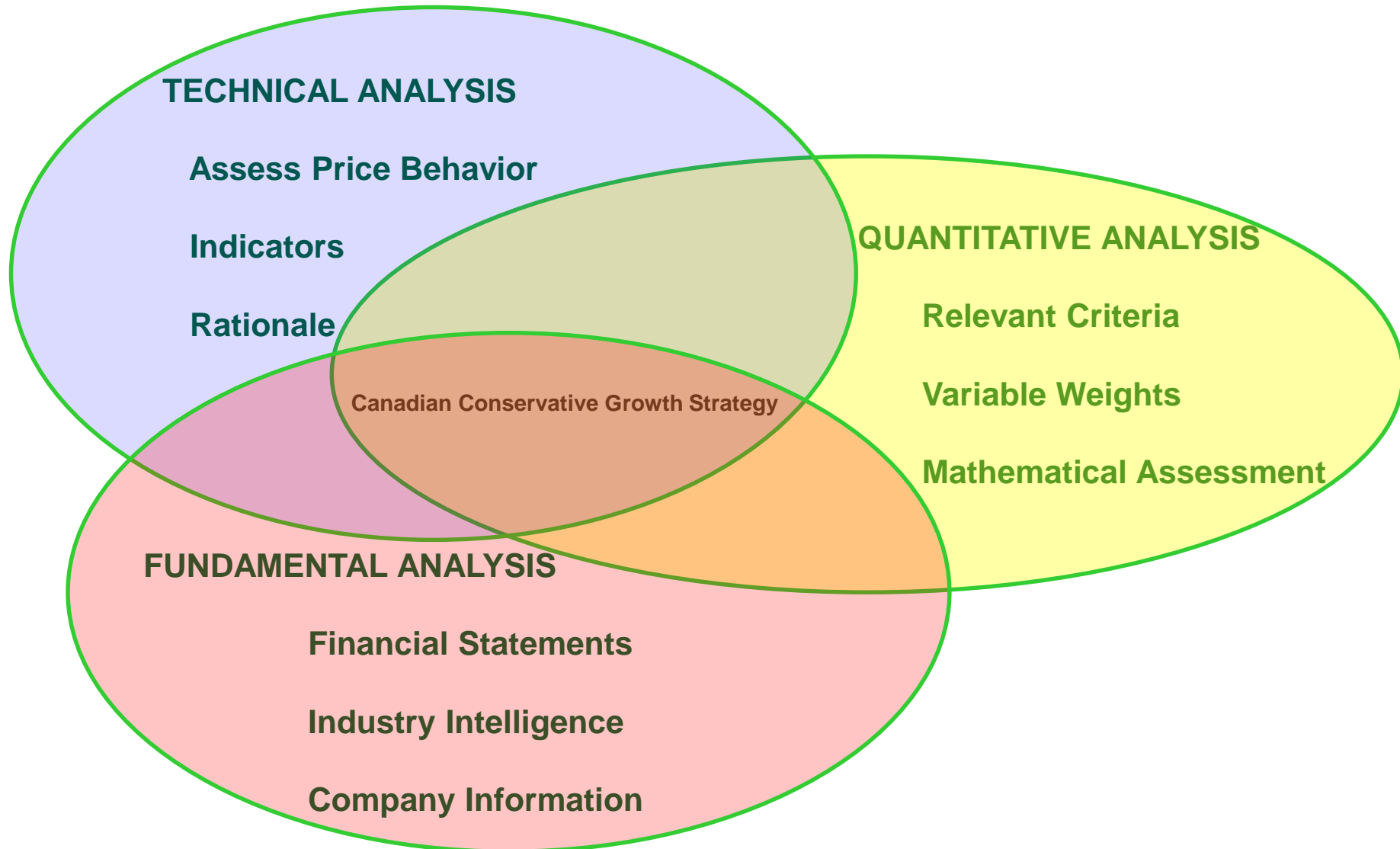


Technical Analysis

Quantitative Analysis

Fundamental Analysis





OVER 100 YEARS EXPERIENCE

Margaret M. Samuel, MBA, LL.B., CFA, Portfolio Manager

Darryl Cailes, B.A., PFP, Chairman

David Chapman, CIM, BA, Chief Strategist

Robert McWhirter, CFA, Strategic Advisor

STRATEGY

We buy up to 15 Canadian companies with

- above average growth at
- below average valuation and risk with
- high ROE
- low Debt to Equity and
- better ability to pay down Debt

We look for: **ABOVE average GROWTH**

At June 9th/2020 the 15 Canadian stocks in the strategy had these compelling fundamentals (on a weighted basis):

The average year over year **GROWTH** per share of:

Sales, Earnings, EBITDA and Free Cash flow

15%, 56%, 26% and 218% **BETTER**

at **BELOW average VALUATION** (LOWER is BETTER)

The average four quarter trailing **EV/Sales** and **Enterprise Value to EBITDA**

40% and 59% **BETTER.**

with **LOW HISTORICAL RISK**

The average 5 year: **BETA**

40% **BETTER.**

with **ABOVE average RETURN ON TOTAL ASSETS** (4 qtr trailing)

40% **BETTER. (7.7% vs 5.5%)**

with **ABOVE average Annual Dividend Growth**

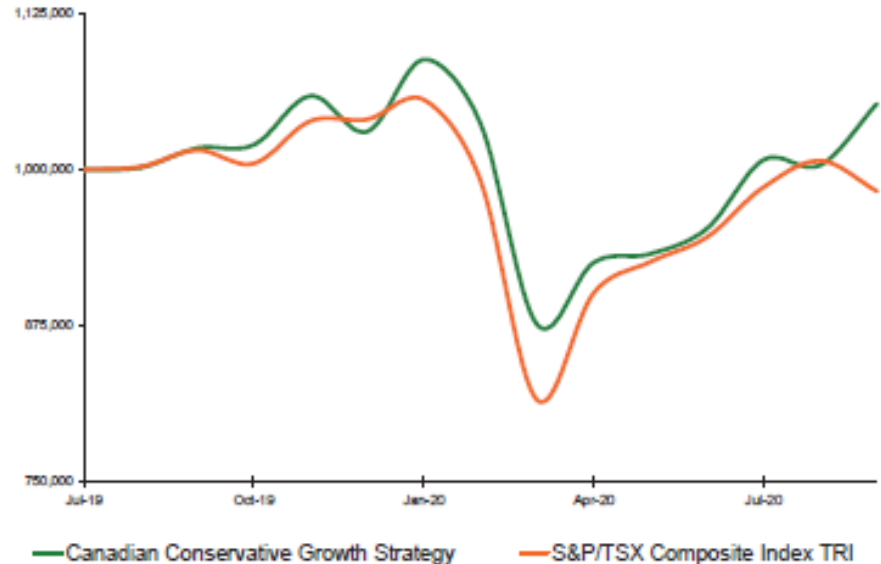
47% **BETTER (+9.4% vs 6.4%)**

To September 30, 2020

GROWTH OF \$1,000,000
From February 2018



GROWTH OF \$1,000,000
From July 2019



PERFORMANCE

To September 30, 2020

CANADIAN CONSERVATIVE GROWTH STRATEGY STATISTICS

CANADIAN CONSERVATIVE GROWTH STRATEGY MONTHLY PERFORMANCE (NET OF FEES)

YEAR	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	YTD*	1 YEAR
2020	-4.68%	-15.51%	5.64%	0.75%	2.17%	5.76%	-0.41%	4.88%					-3.25%	-
2019	2.90%	0.20%	2.80%	-2.16%	1.56%	2.53%	0.14%	1.58%	0.23%	3.86%	-2.71%	5.59%	-	17.48%
2018	0.57%	-1.71%	0.92%	1.66%	-0.01%	-0.16%	-2.04%	-2.61%	-7.65%	0.74%	-3.42%	1.40%	-	-12.00%

* From Jan.31 Strategy Inception

PERFORMANCE

To September 30, 2020

RETURN CHARACTERISTICS

	1	3	6			3 YR	SINCE INCEPTION (JAN. 31, 2018)	
	MONTH			YTD	1 YR	(ANNUAL)	TOTAL	ANNUAL
Canadian Conservative Growth Strategy	4.88	10.47	13.71	2.16	3.47	N/A	0.03	0.01
S&P/TSX Total Return Index	-2.38	3.92	9.08	-5.52	-3.21	N/A	2.82	1.05
iShares CDZ Cdn. Dividend Aristocrats ETF	0.37	7.46	10.56	-14.38	-11.17	N/A	-1.00	-0.38
S&P 500 TRI C\$	-4.72	7.51	13.74	2.67	0.12	N/A	32.36	11.08
MSCI All Country World Index (CAD)	-0.75	6.16	12.21	4.83	11.99	N/A	21.59	7.61
iShares High Quality Canadian Bond Index ETF	0.25	0.41	2.20	7.41	6.44	N/A	15.09	5.41

PERFORMANCE

To September 30, 2020

RISK ANALYSIS						
SINCE INCEPTION (JAN. 31, 2018)	CANADIAN CONSERVATIVE GROWTH STRATEGY	S&P/TSX TOTAL RETURN INDEX	ISHARES CDZ CDN. DIVIDEND ARISTO-CRATS ETF	S&P 500 TRI C\$	MSCI ALL COUNTRY WORLD INDEX (CAD)	ISHARES HIGH QUALITY CANADIAN BOND INDEX ETF
% of Positive Months	62.50%	65.63%	71.88%	65.63%	71.88%	65.63%
Best Month	5.76%	10.48%	8.39%	13.59%	8.09%	3.53%
Worst Month	-15.51%	-17.74%	-25.42%	-13.18%	-8.22%	-1.69%
Maximum Drawdown	-19.46%	-22.75%	-30.13%	-20.53%	-14.33%	-1.69%
Annualized. Standard Deviation	14.36%	16.78%	19.45%	17.83%	12.27%	3.97%
Correlation to CCGStrategy	N/A	0.84	0.86	0.70	0.78	0.49
Sharpe Ratio (4%)	-0.07	0.00	-0.07	0.57	0.54	1.11
Sortino Ratio	-0.07	0.00	-0.05	0.70	0.61	2.14
Treynor Ratio	-0.02	0.00	-0.01	0.10	0.10	0.66

BACKTEST

The Canadian Conservative Growth Strategy

13-year Backtested* Returns

17.8% per year from Feb 2007 to Sept 2020*

that exceeded the S&P/TSX Composite

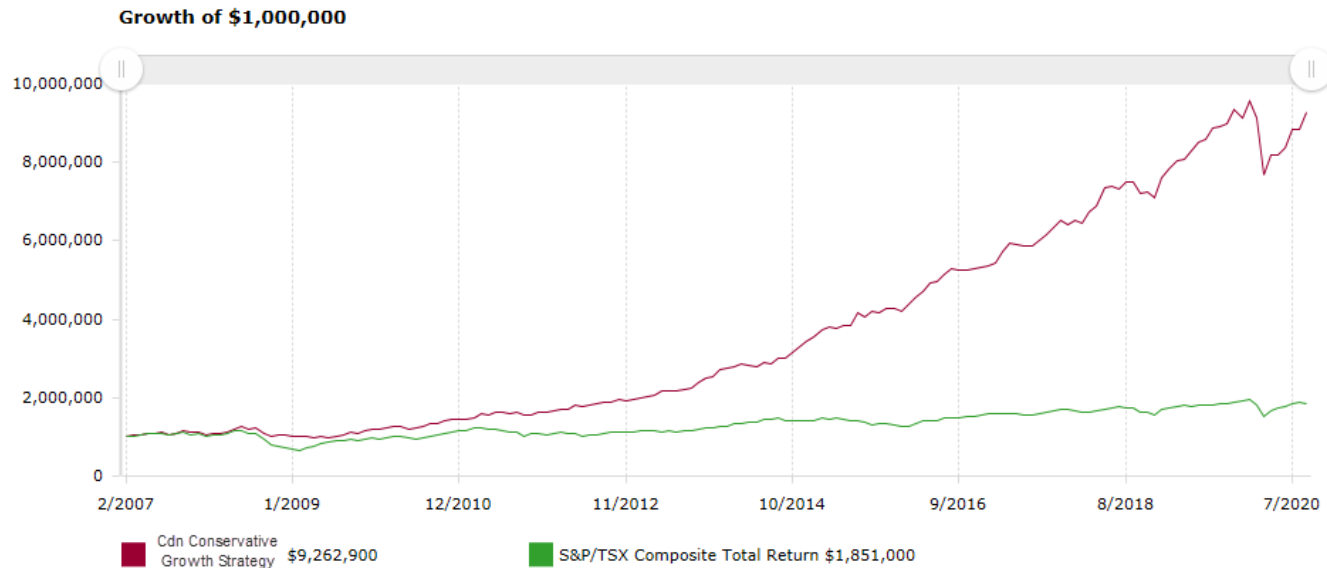
Total Return by 13.2% per year backtested*

*These are backtested, not actual, historical returns. See notes on the last page regarding Assumptions, Methodology, Risks and Limitations of the backtest.

BACKTEST

The Canadian Conservative Growth Strategy

\$1 million in 2007 would now be \$9.2629 million*



***Backtested** – These are backtested, not actual, historical returns. See notes on the last page regarding Assumptions, Methodology, Risks and Limitations of the backtest.

At Enriched Investing™ we believe an educated client is our best client.

David Chapman, chief strategist, creates a weekly report, the “Technical Scoop”, a comprehensive in-depth market report covering global markets and analysis.

We analyze all areas of the market and make it easy for our clients to stay current and up-to-date on market activity.

HOW TO INVEST

Contact

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BACKTEST

The Canadian Conservative Growth Strategy Backtesting

Assumptions: The backtesting of the Canadian Dividend Strategy assumes that purchases and sales on the first day of each month are transacted at the closing price of the prior monthend. Purchases and sale prices include a commission of 5 cents per share.

Methodology: Up to 15 Canadian equity stocks are selected based on the Canadian Dividend Strategy. This strategy is created using Morningstar/CPMS software and is comprised of both Morningstar/CPMS variables and proprietary user-defined variables. These variables are assigned proprietary weights. The strategy is rebalanced to buy and sell stocks on the first day of each month based on data as of the market closing at the prior monthend.

Risks and Limitations: These results are not based on actual transactions but are based on backtested results that are backward looking. There is no management fee included in the results, so the annual percentage management fee that would be charged on an actual portfolio should be subtracted from the returns. In addition, the transaction and market impact costs may differ from the assumed commission. Therefore, actual portfolio results may have differed substantially from the posted backtested performance. There is no guarantee that past performance will be repeated in the future. There is no guarantee that actual portfolio results over this time period would have been the same as the backtested results.